

PRICING POLICY & PUPPY FEE STRUCTURE

At Hartway LLC dba My Little Dachshund Heaven, transparency is at the heart of everything. My goal is to provide healthy, happy, well-adjusted puppies at a price families can reasonably afford.

HISTORY OF MY PRICING STRUCTURE

- Flat Puppy Fee – all puppies priced the same.
- Pricing by Sex, Coat & Color – discontinued due to complexity.
- Temporary Specialty Color Pricing – used only to recoup costs of developing cream, dapple, and piebald lines.
- Current Pricing Structure – simple, predictable, and based on demand.

CURRENT PUPPY PRICES

- \$1,600 — Male Puppy
- \$1,800 — Female Puppy

PENNSYLVANIA SALES TAX (6%)

A \$600 deposit is applied as a non-taxable boarding fee, reducing the taxable balance in accordance with PA Code Section 7202A.

TOTAL COST BREAKDOWN

Male Puppy	Female Puppy
Price: \$1,600	Price: \$1,800
Deposit: \$600	Deposit: \$600
Balance: \$1,000	Balance: \$1,200
Tax (6%): \$60	Tax (6%): \$72
Total: \$1,660	Total: \$1,872

OPTIONAL NON-TAXABLE DISCOUNTS

- \$25 PawTree Nutrition Discount (if ordered before pickup)
- \$25 U.S. Veteran Discount
- \$25–\$100 Repeat Family Discount (based on past purchases)

INVOICES & RECORDKEEPING

Each invoice details deposit, taxable amount, discounts, and tax. All records are maintained for quarterly sales tax filings.

POLICY EXPECTATIONS & BOUNDARIES

- 1. Prices Are Not Negotiable — Please do not ask for a lower price or a special deal.
- 2. Sales Tax Is Required — Paying cash does not exempt the transaction from tax under PA law.
- 3. No Paying Extra to Skip the Line — I do not accept bribes or early placement payments. It's unethical and unfair.
- 4. Why My Prices Are What They Are — Genetic testing, veterinary care, nutrition, and responsible breeding practices account for most expenses. I reinvest heavily into my program.